MICHELE HASSON

Michele Hasson has more than 25 years of development experience in the non-profit sector. She is currently consulting (when not traveling), with the Northwest African American Museum, the Burke Museum of Natural History and Culture, the Wing Luke Asian Museum, the Pacific Northwest Diabetes Research Institute, and the Bainbridge Island Museum of Art. Her extensive experience in fundraising and board development, especially with major donors, has helped organizations grow both internal and external capacities.

PROFESSIONAL HIGHLIGHTS

SEATTLE ART MUSEUM (2005 – 2009)

Planned Giving Consultant

Organized planned giving program to bring expectancies up to $75Million

- Interim Development Director March 2006 – July 2007
- Responsible for all contributed income producing programs with an annual goal of $7+million
- Manage development group of 25 people
- Assist senior management with strategy on annual fund and capital campaign ($200+ million goal)
- Facilitate changes in systems, including data management and finance systems

SEATTLE OPERA (1996 – 2005-retired)

Director of Development

- Responsible for all contributed income producing programs including annual fund goals of $10+ million (50% of the Company's $20+ million annual budget), as well as special campaigns such as the $10.5 million *Ring* Fund and Seattle Opera's participation in the Marion Oliver McCaw Hall $125 million Renovation campaign
- Member of the senior management staff
- Works with the management team on strategic planning including the Opera's Five-Year Plan.
- Represents Seattle Opera at public and private functions in a leadership capacity.

PILCHUCK GLASS SCHOOL (1993 - 1996)

Director of Development

- Directed all aspects of fund development, raising 52% of $1.2 million annual budget.
- Initiated $3.4 million capital campaign.
- Responsible for public relations and marketing for 25th anniversary celebration.
- Additionally implemented all membership and promotional materials, major events, and special projects.

AIDS HOUSING OF WASHINGTON (1988-1993)

Director of Development

- Directed $8 million capital campaign which built Bailey-Boushay House, the nation's first nursing residence and adult health program for people living with AIDS.

- Developed ongoing fundraising campaign for Bailey-Boushay House, now in its 12th year of operation.

COMMUNITY ACTIVITY

- Past Member, Board of Directors, United Way of King County
- Co-Chair Leadership Council, PATH (A Global Health organization)
- Immediate past Co-chair, Seattle Community Council Venture Fund, United Way of King County
- Member, Advisory Board, Jewish Family Service
- Past Member, Board of Directors, Seattle Girls School
- Past Member, Board of Directors, American Jewish Committee
- Member, Northwest Development Officers Association
- Leadership Tomorrow, Class of '92
- Recipient 1997 Anti-Defamation League Community Service Award
- Recipient 1997 Jewish Women's' Endowment Foundation/Shirley Bridge Power of One Award
- Recipient 2005 Northwest Development Officers Assoc. Professional Achievement Award
- Instructor, Fundraising Certificate Program, University of Washington, Winter 2002, 2003, 2004, 2005,2006
- Practitioner, Daniel Evans School of Public Affairs, University of Washington, Spring 2005, 2006
- Presenter, Opera America national conference, June, 2003
- Presenter to Northwest Development Officers Association, Association of Jewish Family & Childrens Services National Conference

EDUCATION

SAN FRANCISCO STATE COLLEGE, San Francisco, California, *BA in History and Literature*