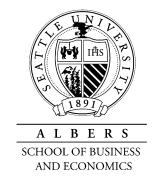
Family Business Institute Executive Roundtable



Seattle University's *Executive Roundtable* is a unique, thought provoking and results oriented program. We have heard from many executives who run family or closely held companies that they often feel isolated and wish they could collaborate with other trusted advisors. Our *Roundtable* is designed to provide a safe, interactive environment where members can freely share personal and business issues and gain valuable insights and solutions.

Who Should Participate?

The top executive (or an executive member of the team) of a small to middle-market family owned business or closely held company (\$5M to \$250M in sales) who is:

willing to be open, honest and accountable about their own organizations and can offer ideas and solutions for the benefit of others

able to attend a minimum of 9 out of 12 monthly sessions

The expected size of the group is 12 people from noncompeting industries.

What Does It Entail?

In becoming a member of an *Executive Roundtable*, you will meet monthly on the Seattle University campus with your professionally facilitated peer group from 9:30 a.m.-3:30 p.m. to discuss a vast array of topics ranging from business strategies and planning, developing and managing teams, and leadership development, to business boards of advisors, business valuations, professionalizing the family business, and succession planning. You will also have an opportunity to bring before the group issues confronting your business and gain the other members' perspective. Three times a year there will be time dedicated to professional development, and quarterly we will review key financial/business drivers of each member company. Also, you will be introduced to University faculty who will share topical information which will be relevant to you when running your business.

Why Should I Join?

Existing members have described their experiences in the *Executive Roundtable* with the following quotes:

- "Outstanding ROI on both money and time."
- "Informative guest speakers."
- "Solutions I can put to work immediately."
- "I get a lot out of solving other presidents' problems."
- "I leave invigorated."

How Much Does It Cost?

The annual fee to member companies is \$7,500. One annual payment is preferred. Otherwise, advance quarterly payments of \$1,875 will be accepted.

If you feel you could benefit from one of these programs or would simply like to learn more, please let us know. We can share more specifics and answer all your questions. We are very serious about the synergy of our members and want everyone in the group to feel like they belong and are of value to each other. We encourage any prospective member to attend one of our sessions to see how the group functions before you commit to becoming a member. Then you can decide if this is right for you and your organization.